

# Condensed Interim Financial Information (Un-audited) For the Half year ended 31 December 2015







### **Company Information**

### **Board of Directors**

Mr. Sohail Inam Ellahi Chairman
Air Marshal Syed Masood Hatif (Retd) Vice Chairman
Mr. Pervez Inam Director
Mr. Fawad Salim Malik Director

Mr. Fawad Salim Malik Director
Mr. Shaheed H. Gaylani Director
Brig. Naveed Nasar Khan (Retd) Director
Mr. Rizwan Humayun Director

### Company Secretary

Ms. Mehreen Usama

### **Audit Committee**

Mr. Rizwan Humayun Chairman
Air Marshal Syed Masood Hatif (Retd) Vice Chairman
Brig. Naveed Nasar Khan (Retd) Member
Mr. Shaheed H. Gaylani Member

### Human Resource and Remuneration Committee

Air Marshal Syed Masood Hatif (Retd)
Brig. Naveed Nasar Khan (Retd)
Mr. Pervez Inam
Mr. Sohail Inam Ellahi
Lt. Col. Saleem Ahmed Zafar (Retd)

Chairman
Vice Chairman
Member
Member
Member

### Senior Management

Mr. Mahfuz-ur-Rahman Pasha Chief Executive Officer Mr. Khalil Anwer Hassan Chief Manager

Lt.. Col. Saleem Ahmed Zafar (Retd)

Mr. Afzal-ul-Haque

Ms. Mehreen Usama Ms. Farah Farooq Major Arifullah Lodhi (Retd)

Mr. Ayaz Latif

### Credit Rating Agency

JCR-VIS Credit Rating Company Limited

### **Entity Rating**

A- (Single A Minus) for Medium to Long Term

A-2 (A-Two) for Short Term

Outlook - Stable

#### Auditors

M/s. BDO Ebrahim & Co. Chartered Accountants 2nd Floor, Block C, Lakson Square Building No. 1 Sarwar Shaheed Road

Karachi-74200

### Legal Advisors

M/s. Mohsin Tayebaly & Company

2nd Floor, Dime Centre,

BC-4, Block # 9, Kehkashan, Clifton,

Karachi.

Tel #: (92-21) 3538077, 3571653, 35872690 Fax #: (92-21) 35870240, 35870468

### Shariah Advisor

Mufti Muhammad Ibrahim Essa

#### Bankers

Albaraka Bank (Pakistan) Limited Askari Commercial Bank Limited

Bank Al-Falah Limited Bank Al Habib Limited JS Bank Limited MCB Bank Limited National Bank of Pakistan Silk bank Limited Soneri Bank Limited

### Registered Office

Pak-Gulf Leasing Company Limited THE FORUM:

THE FURUIVI.

Room # 125-127, First Floor,

G-20, Block # 9,

Main Khayaban-e-Jami, Clifton, P.O.Box # 12215.

Karachi-75600.

Tel #: (92-21) 35820301, 35820956-7

(92-21) 35824401, 35375986-7 Fax #: (92-21) 35820302, 35375985

E-mail: pgl@pakgulfleasing.com Website: www.pakgulfleasing.com

### Share Registrar / Transfer Office

THK Associates (Pvt.) Limited Ground Floor, State Life Building - 3, Dr. Ziauddin Ahmed Road, Karachi.

Tel #: (92-21) 111-000-322 Fax #: (92-21) 35655595

Chief Operating Officer

Senior Manager Risk

Chief Financial Officer

Manager HR & Admin.

Deputy COO &

Head of Audit

Manager IT



### Mission Statement

### The Company will:

- Aim to gain the confidence of all its stakeholders by earning a credible reputation for being an innovative enterprise that is prepared to change in the best interests of its stakeholders.
- Continually monitor structural changes in the various sectors of the economy, and accordingly alter the Company's business strategy to benefit from the emerging opportunities.
- Focus on changing customer needs and strive to improve tangible and intangible returns to its customers by providing service and satisfaction at par with the best in the industry, which would be reflected in prompt risk evaluation and facility disbursement procedures and practices.
- Consciously share, and remain part of all initiatives by the leasing industry to play a positive role in the evolution of small and medium size enterprises to expand the country's industrial base and support economic growth, higher employment and a better future for all.



### Directors' review of Operating results First Half 2015-16

### Dear Shareholders.

The Directors of your Company are pleased to present, before you, the Financial Statements of your Company for the half year of the current financial year, ended December 31, 2015. They are equally pleased to share with you the fact that despite the challenging economic conditions prevailing in the country, the overall performance of your Company remained highly satisfactory during this period. Moreover, even in the face of the tough competition offered by commercial banks and NBFIs sponsored by banks, having access to cheaper funds, and increased cost of doing business, your Company has been able to maintain its profitability. Room for improving upon our achievements is always there, and your directors being conscious of their responsibilities are determined to ensure that better results are obtained in future.

Your Company achieved a Total Revenue of Rs. 60.5 million, for the half year ended on December 31, 2015. This reflects an increase of 0.77%, over the Total Revenue of Rs. 60.04 million posted, in the first half of the Financial Year 2014-15. With reference to expenses incurred during the half year there was an inflation-based increase in operating expenses and a rise in Finance Cost, as compared to the corresponding figures for the half year ended December 31, 2015. Further during the half year ended December 31, 2015 the Company had to charge provision of Rs. 10.76 million for non-performing lease clients. Due to the charge of provision for potential lease losses and increase in administrative expenses and financial cost, the Company's Profit before Taxation for the half year ended December 31, 2015 has decreased to Rs. 5.71 million, when compared with the Profit before Taxation of Rs. 2.7.19 million, earned in the corresponding period of the previous year. Net Profit after Tax for the half year ended December 31, 2015, amounted to Rs. 4.39 million as compared to Rs. 23.79 million, for the corresponding period of the last Financial Year 2014-15.

The Shareholders Equity of your Company has risen to Rs. 507.137 million, as at December 31, 2015 while Earnings per Share for the half year ended December 31, 2015 stands at Rs. 0.17 per share.

In November 2015, JCR-VIS Credit Rating Company Limited has re-affirmed the Medium to Long-term Entity Rating of your Company at A- (Single A Minus), and the Short-term Rating at A-2 (A-Two) and have graded the Outlook of your Company as "Stable".

Your Directors, in their capacity as your representatives for overseeing the performance of your Company, would like to place on record their appreciation for the services rendered and the dedicated efforts made by the Management Team and indeed by all staff members of your Company, towards obtaining the positive results placed before you, notwithstanding the testing market conditions. We expect the management and staff of PGL, not only to maintain, but enhance their positive stance and make every effort towards improving upon the quality of their services to your Company's clients and the image of your Company in the financial services sector of Pakistan.

The Directors acknowledge, with thanks, the co-operation and guidance extended to your Company by the Securities and Exchange Commission of Pakistan (SECP), Pakistan Institute of Corporate Governance (PICG) and other regulatory authorities. Their role is critical in developing the financial services sector and it is hoped that these agencies would continue to strengthen this sector, by taking appropriate measures for its betterment.

In the end, we would like to thank you, our valued Shareholders, as well as PGL's customers and bankers, for the valuable support given by them to PGL. We look forward to reinforcing and building further a mutually beneficial and cordial relationship between PGL and all its stakeholders.

Chairman

**Chief Executive Officer** 

Karachi, 23 February 2016

### Auditor's Review Report First Half 2015-16

INDEPENDENT AUDITOR'S REPORT ON REVIEW OF CONDENSED INTERIM FINANCIAL INFORMATION TO THE MEMBERS

### Introduction

We have reviewed the accompanying condensed interim balance sheet of Pak-Gulf Leasing Company Limited ("the Company") as at December 31, 2015 and the related condensed interim profit and loss account, condensed interim statement of comprehensive income, condensed interim statement of cash flows, condensed interim statement of changes in equity and notes to the accounts for the half year then ended (here-in-after referred as the "interim financial information"). Management is responsible for the preparation and presentation of this interim financial information in accordance with approved accounting standards as applicable in Pakistan for interim financial reporting. Our responsibility is to express a conclusion on this interim financial information based on our review.

### Scope of review

We conducted our review in accordance with International Standard on Review Engagements 2410, "Review of Interim Financial Information Performed by the independent Auditor of the Entity." A review of interim financial information consists of making inquiries, primarily of persons responsible for financial and accounting matters, and applying analytical and other review procedures. A review is substantially less in scope than an audit conducted in accordance with International Standards on Auditing and consequently does not enable us to obtain assurance that we would become aware of all significant matters that might be identified in an audit. Accordingly, we do not express an audit opinion.

### Conclusion

Based on our review, nothing has come to our attention that causes us to believe that the accompanying interim financial information as at and for the half year ended December 31, 2015 is not prepared, in all material respects, in accordance with approved accounting standards as applicable in Pakistan for interim financial reporting.

The figures for the quarters ended December 31, 2015 and December 31, 2014 in the condensed interim profit and loss account and condensed interim statement of comprehensive income have not been reviewed and we do not express a conclusion on them.

23 February 2016

KARACHI

DATED: 2 3 FEB 2016

CHARTERED ACCOUNTANTS

Engagement Partner: Zulfikar Ali Causer



# CONDENSED INTERIM BALANCE SHEET AS AT 31 DECEMBER 2015

	Note	(Un-audited) 31 December 2015	(Audited) 30 June 2015
ASSETS		Rupe	
Current Assets Cash and bank balances Short term investments Other receivables - net Advances to employees Accrued mark-up / return on investments Prepayments Current portion of net investment in finance lease Taxation - net Total current assets	6 7 8	24,991,443 10,652,278 1,276,405 197,941 1,310,191 964,415 423,863,337 -	43,753,913 3,461,625 1,328,723 78,304 1,229,408 527,043 438,608,838 8,734,754
Non-current assets Net investment in finance lease Long term investments - held to maturity Long term deposits Property, plant and equipment Intangible assets Total non-current assets  Total assets	9 10 11	771,718,640 27,215,270 300,460 144,557,994 1,664,920 945,457,194	850,949,630 24,744,411 109,500 125,763,680 1.468,082 1,003,035,303
LIABILITIES		1,408,713,204	1,500,757,911
Current liabilities Trade and other payables Acrued mark-up Taxation - net Certificates of investment - unsecured Short term borrowings - secured Short term loan from a related party - unsecured Current portion of advance rental against Ijarah finan Current portion of long term deposits Total current liabilities	12 13 cing	9,356,312 11,731,227 28,189,303 228,811,794 43,984,127 7,089,400 61,511,406 390,673,569	9,170,873 4,161,639 156,466,231 192,856,269 40,000,000 3,337,816 60,658,383 466,651,211
Non-current liabilities Long term deposits Advance rental against ljarah financing Deferred taxation - net Total non-current liabilities		353,105,023 14,231,813 98,276,701 465,613,537	345,791,150 7,222,006 133,643,212 486,656,368
Total liabilities		856,287,106	953,307,579
NET ASSETS		552,426,098	547,450,332
FINANCED BY Authorised share capital 50,000,000 ordinary shares (June 2015: 50,000,000 ordinary shares) of Rs. 10 each		500,000,000	500,000,000
Issued, subscribed and paid up capital Reserves	14	253,698,000 255,104,258 508,802,258	253,698,000 249,535,302 503,233,302
Surplus on revaluation of available-for-sale investme	nts	2,239,732 511,041,990	2,267,425 505,500,727
Surplus on revaluation of property, plant and equipment-r	et of tax	41,384,108 552,426,098	41,949,605 547,450,332
Contingencies & Commitments	15		

The annexed notes 1 to 22 form an integral part of this condensed interim financial information.

**Chief Executive Officer** 



### CONDENSED INTERIM PROFIT AND LOSS ACCOUNT (UN-AUDITED)

### FOR HALF YEAR AND QUARTER ENDED 31 DECEMBER 2015

Note		Half year e	nded	Quarter	Quarter ended	
		31 Decem	ber	31 Dec	ember	
		2015	2014	2015	2014	
INCOME Income from leasing operations	16	60,498,223	60,036,879	24,948,339	29,481,641	
OTHER OPERATING INCO Profit on bank accounts / return on investments Other income	ME	2,433,129 1,240,882 3,674,011 64,172,234	1,974,393 7,412 1,981,805 62,018,684	1,429,140 1,237,231 2,666,371 27,614,710	852,605 2,281 854,886 30,336,527	
OPERATING EXPENSES Administrative and operating expenses Finance cost Operating profit before provision	17 18	32,354,770 15,353,099 47,707,869 16,464,365	22,784,925 12,092,440 34,877,365 27,141,319	16,247,536 7,346,760 23,594,296 4,020,414	12,046,695 5,315,052 17,361,747 12,974,780	
(Provision) / reversal of pote lease losses  Profit / (loss) before taxati		(10,755,329)	52,620	(10,755,329)	52,620	
Taxation - current - deferred		(36,072,089) 34,749,606 (1,322,483)	(21,466,078) 18,057,205 (3,408,873)	(27,560,988) 29,071,981 1,510,993	(17,236,571) 17,935,969 699,398	
Profit / (loss) after taxation	1	4,386,553	23,785,066	(5,223,922)	13,726,798	
Earning / (loss) per share basic & diluted	-	0.17	0.94	(0.21)	0.54	

The annexed notes 1 to 22 form an integral part of this condensed interim financial information.

**Chief Executive Officer** 



### CONDENSED INTERIM STATEMENT OF COMPREHENSIVE INCOME (UN-AUDITED)

### FOR THE HALF YEAR AND QUARTER ENDED 31 DECEMBER 2015

	Half year	ended	Quarte	r ended
·	31 Dece	mber	31 De	cember
_	2015	2014	2015	2014
-		Rupe	es	
Profit / (loss) after taxation	4,386,553	23,785,066	(5,223,922)	13,726,798
Other Comprehensive Income				
Items that may be reclassified subsequently to profit and loss account				
Unrealised (loss) / gain on revaluation of available-for-sale investment	(27,693)	512,592	187,335	403,449
Total Comprehensive income / (loss) for the period	4,358,860	24,297,658	(5,036,587)	14,130,247

The annexed notes 1 to 22 form an integral part of this condensed interim financial information.

**Chief Executive Officer** 



### CONDENSED INTERIM CASH FLOW STATEMENT (UN-AUDITED)

### FOR THE HALF YEAR ENDED 31 DECEMBER 2015

Note		Half yea	r ended
Profit before taxation	Note		
Profit before taxation	CACH ELOW EDOM ODEDATING ACTIVITIES	2015 Rupe	es2014
- Depreciation - Amortisation of discount / premium on long term investments - net - Amortisation of discount / premium on long term investments - net - Amortisation of intangible asset - Finance cost - Finance cost - Gain on disposal of fixed assets - Provision / (reversal) of potential lease losses - (1,234,142) - (10,755,329) - (52,620) - (10,755,329) - (52,620) - (10,755,329) - (52,620) - (10,755,329) -	Profit before taxation		
- Amortisation of intangible asset		15,410,866	7,174,628
- Finance cost paid Finance facility obtained Finance cost paid finance facility obtained Finance facility obtained Finance cost paid financing activities Finance cost prior finance facility obtained Finance facility obtained Finance cost paid finance facility obtained Finance facility			
- Gain on disposal of fixed assets - Provision / (reversal) of potential lease losses   10,755,329   (52,820)   19,350,583   40,373,094   40,373,094   46,544,522   40,373,094   46,544,522   46,544,542   46,544,542   46,544,542   46,544,542   46,544,542   46,544,544,542   46,544,544,542   46,544,544,542   46,544,544,544,544,544,544,544,544,544,5			
Provision / (reversal) of potential lease losses			12,092,440
19,350,583   19,350,583   46,082,130   46,544,522			(52,620)
Company   Comp		40,373,094	
Content   Cont	Operating profit before working capital charges	46,082,130	46,544,522
Advance to employees	Movements in working capital		
- Advances to employees - Accrued mark-up / return on investments - Long term deposits - Prepayments - Rogard (3,000) - Prepayments - Rogard (437,372) - Prepayments - Rogard (437,372) - Rogard (437,373) - Rogard (437,383) - Rogard (437,384)		50.040	4.005.700
- Accrued mark-up / return on investments - Long term deposits - Prepayments - Prepayments - Prepayments - Receipt from / (paid to) lessees - net Advance rental (lijarah) received from lessees - Boercase in net investments in finance lease - CASH FLOW FROM INVESTING ACTIVITIES - Additions in property, plant and equipment Additions in intengible assets - Proceeds from disposal of operating activities - CASH FLOW FROM FINANCING ACTIVITIES - Receipt from / (payment against) issue of certificate of investments - net Deposit or cash and cash equivalents at beginning of the period - Cash and cash equivalents at beginning of the period - (19,163,255) - (19,162,356) - (19,163,777) - (19,161,391) - (19,162,356)			
- Long term deposits			
Prepayments			- (0.,100)
Increase in current liabilities   Trade and other payables   185,439   2,213,978   Cash generated from operations   45,679,095   52,910,088			
Trade and other payables		(588,474)	4,151,588
Cash generated from operations		195 430	2 212 079
Finance cost paid Taxes paid - net Deposits received from / (paid to) lessees - net Advance rental (ljarah) received from lessees Decrease in net investment in finance lease Net cash flow generated from operating activities  CASH FLOW FROM INVESTING ACTIVITIES Additions in property, plant and equipment Additions in intangible assets Proceeds from disposal of operating fixed assets Short term investments-net Long term investments-net Net cash flow used in investing activities  CASH FLOW FROM FINANCING ACTIVITIES Receipt from / (payment against) issue of certificate of investments - net Deposit on Ijarah finance facility obtained Repayment of short term loan from related party - net Net cash flow generated from / (used in) financing activities  Cash and cash equivalents at beginning of the period  (149,102,356) (6,354,793) (9,186,773) (9,186,773) (10,761,391) (10,76			
Taxes paid - net Deposits received from / (paid to) lessees - net Advance rental (ligrarh) received from lessees Decrease in net investment in finance lease  Net cash flow generated from operating activities  CASH FLOW FROM INVESTING ACTIVITIES Additions in property, plant and equipment Additions in intangible assets Proceeds from disposal of operating fixed assets Short term investments-net Long term investments-net Net cash flow used in investing activities  CASH FLOW FROM FINANCING ACTIVITIES Receipt from / (payment against) issue of certificate of investments - net Deposit on ljarah finance facility obtained Repayment of short term loan from related party - net Net cash flow generated from / (used in) financing activities  Cash and cash equivalents at beginning of the period  (42,943,981) (9,662,450) (9,662,450) (9,662,450) (9,662,450) (9,662,450) (9,662,450) (9,662,450) (9,662,450) (9,662,450) (9,662,450) (187,960) (187,960) (187,960) (187,960) (187,960) (187,960) (187,960) (187,960) (187,960) (187,960) (187,960) (187,960) (181,188,198)	ouon gonoraiou nom operatione		
Deposits received from / (paid to) lessees - net			
Advance rental (ljarah) received from lessees  Decrease in net investment in finance lease  Net cash flow generated from operating activities  CASH FLOW FROM INVESTING ACTIVITIES  Additions in property, plant and equipment Additions in intangible assets  Proceeds from disposal of operating fixed assets  Proceeds from disposal of operating fixed assets  Short term investments-net  Long term investments-net  Net cash flow used in investing activities  CASH FLOW FROM FINANCING ACTIVITIES  Receipt from / (payment against) issue of certificate of investments - net  Deposit on I jarah finance facility obtained  Repayment of short term loan from related party - net  Net cash flow generated from / (used in) financing activities  Cash and cash equivalents at beginning of the period  10,761,391 83,221,162 95,217,906 64,513,938 117,424,026  (9,662,450)  (9,662,450)  (9,662,450)			
Decrease in net investment in finance lease   83,221,162   95,217,906   64,513,938			
Second   S			
CASH FLOW FROM INVESTING ACTIVITIES Additions in property, plant and equipment Additions in intangible assets Proceeds from disposal of operating fixed assets Short term investments-net Long term investments-net Net cash flow used in investing activities  CASH FLOW FROM FINANCING ACTIVITIES Receipt from / (payment against) issue of certificate of investments - net Deposit on Ijarah finance facility obtained Repayment of short term loan from related party - net Net cash flow generated from / (used in) financing activities  Cash and cash equivalents at beginning of the period  (149,102,356) (9,662,450			
Additions in property, plant and equipment Additions in intangible assets Proceeds from disposal of operating fixed assets Short term investments-net Long term investments-net Long term investments-net Long term investments activities  CASH FLOW FROM FINANCING ACTIVITIES Receipt from / (payment against) issue of certificate of investments - net Deposit on ligrah finance facility obtained Repayment of short term loan from related party - net Net cash flow generated from / (used in) financing activities  Cash and cash equivalents at beginning of the period  (9,662,450)  (7,218,346) (7,218,346) (2,483,900) (42,944,932) (9,662,450)  (9,662,450)  (187,960) (187,960) (22,000,000) (22,000,000) (22,000,000) (28,234,466) (28,234,466) (28,234,466) (28,234,466) (28,234,466) (28,234,466) (28,234,466) (28,234,466) (28,234,466) (28,234,466) (28,234,466) (28,234,466)	Net cash flow generated from operating activities	140,897,001	117,424,026
Additions in property, plant and equipment Additions in intangible assets Proceeds from disposal of operating fixed assets Short term investments-net Long term investments-net Long term investments-net Long term investments activities  CASH FLOW FROM FINANCING ACTIVITIES Receipt from / (payment against) issue of certificate of investments - net Deposit on ligrah finance facility obtained Repayment of short term loan from related party - net Net cash flow generated from / (used in) financing activities  Cash and cash equivalents at beginning of the period  (9,662,450)  (7,218,346) (7,218,346) (2,483,900) (42,944,932) (9,662,450)  (9,662,450)  (187,960) (187,960) (22,000,000) (22,000,000) (22,000,000) (28,234,466) (28,234,466) (28,234,466) (28,234,466) (28,234,466) (28,234,466) (28,234,466) (28,234,466) (28,234,466) (28,234,466) (28,234,466) (28,234,466)	CASH FLOW FROM INVESTING ACTIVITIES		
Proceeds from disposal of operating fixed assets Short term investments-net Long term investments-net Net cash flow used in investing activities  CASH FLOW FROM FINANCING ACTIVITIES Receipt from / (payment against) issue of certificate of investments - net Deposit on Ijarah finance facility obtained Repayment of short term loan from related party - net Net cash flow generated from / (used in) financing activities Net increase in cash and cash equivalents at beginning of the period  Cash and cash equivalents at beginning of the period  11,759,900 (7,218,346) - (2,483,900) - (19,662,450)  72,345,563 (18,7960) (18,7960) (22,000,000) (22,000,000) (22,000,000) (28,234,466) 79,527,110		(34,730,847)	(9,662,450)
Cash and cash equivalents at beginning of the period   C7,218,346   (2,483,900)   C7,218,346   (2,483,900)   (2,			-
Long term investments-net (2,483,900) (42,944,932) (9,662,450)  CASH FLOW FROM FINANCING ACTIVITIES Receipt from / (payment against) issue of certificate of investments - net Deposit on I jarah finance facility obtained Repayment of short term loan from related party - net (40,000,000) (22,000,000) (22,000,000) (28,234,466) (187,663) (28,234,466) (19,000,000) (28,234,466) (19,000,000) (28,234,466) (19,000,000) (28,234,466) (19,000,000) (19,000			
Net cash flow used in investing activities  CASH FLOW FROM FINANCING ACTIVITIES Receipt from / (payment against) issue of certificate of investments - net Deposit on Ijarah finance facility obtained Repayment of short term loan from related party - net Net cash flow generated from / (used in) financing activities Net increase in cash and cash equivalents  Cash and cash equivalents at beginning of the period  (42,944,932)  (9,662,450)  (6,234,466) (140,000,000) (22,000,000) (22,000,000) (28,234,466)			
Receipt from / (payment against) issue of certificate of investments - net Deposit on Ijarah finance facility obtained Repayment of short term loan from related party - net Net cash flow generated from / (used in) financing activities Net increase in cash and cash equivalents  Cash and cash equivalents at beginning of the period  (42,24,466) (22,000,000) (22,000,000) (28,234,466) (28,234,466) (28,234,466) (28,234,466) (28,234,466) (28,234,466) (28,234,466) (28,234,466)			(9,662,450)
Receipt from / (payment against) issue of certificate of investments - net Deposit on Ijarah finance facility obtained Repayment of short term loan from related party - net Net cash flow generated from / (used in) financing activities Net increase in cash and cash equivalents  Cash and cash equivalents at beginning of the period  (42,24,466) (22,000,000) (22,000,000) (28,234,466) (28,234,466) (28,234,466) (28,234,466) (28,234,466) (28,234,466) (28,234,466) (28,234,466)	CASH FLOW FROM FINANCING ACTIVITIES		
Deposit on Ijarah finance facility obtained Repayment of short term loan from related party - net Net cash flow generated from / (used in) financing activities Net increase in cash and cash equivalents  Cash and cash equivalents at beginning of the period  (187,960) (40,000,000) (22,000,000) (28,234,466) (28,234,466) (79,527,110) (81,188,198)		72,345,563	(6,234,466)
Net cash flow generated from / (used in) financing activities Net increase in cash and cash equivalents  Cash and cash equivalents at beginning of the period  (149.102.356)  (81.188.198)			` - ' '
Net increase in cash and cash equivalents 130,109,672 79,527,110  Cash and cash equivalents at beginning of the period (149,102,356) (81,188,198)			
Cash and cash equivalents at beginning of the period (149.102.356) (81.188.198)			
(40,000,004)	Net increase in cash and cash equivalents	130,109,072	19,521,110
Cash and cash equivalents at the end of the period 19 (18,992,684) (1,661,088)	Cash and cash equivalents at beginning of the period		(81,188,198)
	Cash and cash equivalents at the end of the period 19	(18,992,684)	(1,661,088)

The annexed notes 1 to 22 form an integral part of this condensed interim financial information.

**Chief Executive Officer** 



### CONDENSED INTERIM STATEMENT OF CHANGES IN EQUITY (UN-AUDITED)

### FOR THE HALF YEAR ENDED 31 DECEMBER 2015

			Reserves		S	Surplus / (Deficit)	
	Issued,	Capi	tal	Revenue	_	on revaluation	Total
	subscribed and paid up Capital	Statutory reserve	Reserve for issue of bonus shares	Unappro- priated profit	Sub Total	of available-for- sale investments	equity
Balance as at 1 July 2014 Total comprehensive income for the period ended	253,698,000	51,546,096	4,402,000	Rupees 140,971,690	196,919,786	1,878,637	452,496,423
31 Dec. 2014 Profit after taxation	-	-	-	23,785,066	23,785,066	-	23,785,066
Other comprehensive income Surplus on revaluation of available-for-sale investment				23,785,066	23.785.066	512,592 512.592	512,592 24.297.658
Transfer from surplus on revaluation of property, plant and equipmer to unappropriated profit - net of				20,700,000	23,700,000	012,002	24,237,000
deferred tax	-	-	-	1,113,858	1,113,858	-	1,113,858
Transfer to statutory reserve	-	4,757,013	-	(4,757,013)	-	-	-
Balance as at 31 Dec. 2014	253,698,000	56,303,109	4,402,000	161,113,601	221,818,710	2,391,229	477,907,939
Balance as at 1 July 2015	253,698,000	61,603,092	4,402,000	183,530,210	249,535,302	2,267,425	505,500,727
Total comprehensive income for the period ended 31 Dec. 2015 Profit after taxation	-	-	-	4,386,553	4,386,553	-	4,386,553
Other comprehensive income (Deficit) on revaluation							
of available-for-sale- investment				4,386,553	4,386,553	(27,693) (27,693)	(27,693) 4,358,860
Transfer from surplus on revaluation of property, plant and equipmer to unappropriated profit - net of deferred tax		-	-	1,182,403	1,182,403	-	1,182,403
Transfer to statutory reserve	-	877,311	-	(877,311)	_	-	_
Balance as at 31 Dec. 2015	253,698,000	62,480,403	4,402,000	188,221,855	255,104,258	2,239,732	511,041,990

The annexed notes 1 to 22 form an integral part of this condensed interim financial information.

**Chief Executive Officer** 



## NOTES TO CONDENSED INTERIM FINANCIAL INFORMATION (UN-AUDITED)

### FOR THE HALF YEAR AND QUARTER ENDED 31 DECEMBER 2015

### 1. STATUS AND NATURE OF BUSINESS

- 1.1 Pak-Gulf Leasing Company Limited ("the Company") was incorporated in Pakistan on 27 December 1994 and commenced its operations on 16 September 1996. The Company is principally engaged in the business of leasing and is listed on all three Stock Exchanges of Pakistan. The registered office of the Company is situated at the Forum, Rooms 125-127, First Floor, Main Khayaban-e-Jami, Block 9, Clifton, Karachi.
- 1.2 Regulation 4 of Non-Banking Finance Companies and Notified Entities Regulations, 2008 (NBFCRegulations) vide SRO1002(I)/2015 dated 15 October 2015, requires an existing deposit taking leasing company to maintain, at all times, minimum equity of Rs. 500 million by 25 November 2016. The Equity of the Company as at 31 December 2015, in accordance with the amendments in NBFC (Establishment and Regulation) Rules, 2003 notified vide SRO 1002(I)/2015 dated 15 October 2015, stands at Rs. 507.137 million which is Rs. 7.137 million in excess of the currently applicable minimum capital requirement.

### 2. BASIS OF PREPARATION

### 2.1 Statement of compliance

This condensed interim financial information of the Company for the half year ended 31 December 2015 has been prepared in accordance with the requirements of the International Accounting Standard 34 - Interim Financial Reporting, Islamic Financial Accounting Standard - 2 Ijarah (IFAS-2) issued by the Institute of Chartered Accountants of Pakistan (ICAP) and provisions of and directives issued under the Companies Ordinance, 1984, Non-Banking Finance Companies (Establishment and Regulation) Rules, 2003 (NBFC Rules), Non-Banking Finance Companies and Notified Entities Regulations, 2008 (NBFC Regulations). In case where requirements differ, the provision or directives issued under the Companies Ordinance, 1984, NBFC Rules and NBFC Regulations shall prevail.

- 2.2 The disclosures in this condensed interim financial information are presented in accordance with International Accounting Standard 34 "Interim Financial Reporting" and do not contain all the information required for full annual financial statements. Consequently, this condensed interim financial information should be read in conjunction with the financial statements of the Company for the year ended June 30, 2015.
- 2.3 The comparative balance sheet presented in this condensed interim financial information as at 31 December 2015 has been extracted from the audited financial statements of the Company for the year ended 30 June 2015, whereas the comparative profit and loss account, statement of comprehensive income, cash flow statement and statement of changes in equity have been extracted from the condensed interim financial information for the period ended 31 December 2014. Further, the figures in the condensed interim financial information for the three months period ended 31 December 2014 and 31 December 2015 have not been reviewed by the auditors.
- 2.4 This condensed interim financial information has been presented in Pakistani Rupees, which is the functional currency of the Company. The figures are rounded off to the nearest rupee.

### 2.5 Basis of measurement

This condensed interim financial information has been prepared under the historical cost convention, except that certain operating fixed assets are stated at revalued amount and investments classified as 'available-for-sale' are marked to market and carried at fair value.

This condensed interim financial information has been prepared following accrual basis of accounting except for cash flow information.



#### 3. ACCOUNTING POLICIES

The accounting policies and methods of computation adopted in the preparation of this condensed interim financial information are the same as those applied in preparation of the financial statements of the Company as at and for the year ended 30 June 2015.

#### 4. SIGNIFICANT ACCOUNTING ESTIMATES AND JUDGEMENTS

The preparation of condensed interim financial information requires management to make judgments, estimates and assumptions that affect the application of accounting policies and the reported amounts of assets and liabilities, income and expenses. However, actual results may differ from these estimates.

The significant judgments made by management in applying the accounting policies and the key sources of estimation uncertainty were the same as those that applied to the financial statements of the Company for the year ended 30 June 2015.

#### 5. FINANCIAL RISK MANAGEMENT

The Company's financial risk management objectives and policies are consistent with those disclosed in the financial statements of the Company for the year ended 30 June 2015.

6.	CASH AND BANK BALANCES	Note	(Un-audited) 31 December 2015 (Rupe	(Audited) 30 June 2015 ees)
	Cash in hand		28,870	17,082
	Cash at banks: - in current accounts - in saving accounts	6.1	11,956,097 13,006,476 24,991,443	38,733,438 5,003,393 43,753,913

6.1 Return on these savings accounts is earned at rates ranging from 5% to 6.25% (30 June 2015: 5% to 6.25%) per annum.

#### 7. SHORT TERM INVESTMENTS

Available-for-sale

Cost

54,300 units of National Investment Trust 1.194.200 1.194.200 (30 June 2015 : 54,300 units)

Revaluation Surplus

2.267.425 1,878,637 (Deficit) / surplus for the period / year (27,693)388,788 2,239,732 2.267.425 3,433,932 3.461.625 Held to maturity Government Securities Market Treasury Bills 7,218,346 3.461.625 10,652,278

13



		Note	(Un-audited) 31 December	(Audited) 30 June
8.	OTHER RECEIVABLES-NET		2015	2015
			(Ru	ipees)
	Lease receivables held under litigation Insurance premium receivable and other	8.1 8.2 &	28,581,952	28,581,952
	receivable	8.3	2,454,242	2,506,560
			31,036,194	31,088,512
	Provision against lease receivables held under litig Mark-up held in suspense against lease receivable		(25,600,250)	(25,600,250)
	under litigation Provision against insurance premium and		(2,728,847)	(2,728,847)
	other receivable		(1,430,692)	(1,430,692)
			1,276,405	1,328,723
8.1	This represents net investment in finance lease twhere litigation has commenced.	or cases	terminated by	the Company and
8.2	This represents insurance premium receivable from behalf by the Company. These amounts will be non termination / maturity of the lease contract.			
8.3	This includes Rs. 247,500 (June 30, 2015: Rs. 242,9 in respect of expenses incurred on its behalf.	925) rece	ivable from an as	ssociated company
			(Un-audited)	(Audited)
			31 December	30 June
_			2015	2015
9.	NET INVESTMENT IN FINANCE LEASE		(Rup	ees)
	Net investment in finance lease	,	195,581,977	1,289,558,468
	Current portion shown under current assets		23,863,337)	(438,608,838)

(423,863,337) 771,718,640

850,949,630



		(Un-audited)	ited)			(Audited)	(g	
		31 December 2015	er 2015			30 June 2015	2015	
	Not later than one year	Later than one year and less than five years	Later than five years	Total	Not later than o one year le	Later than one year and less than five years	Later than five years	Total
Minimum lease payments	463,476,451	463,476,451 467,682,298	931,264	932,090,013 472,311,495 572,631,137 1,296,445 1,046,239,077	ees	572,631,137	1,296,445	1,296,445 1,046,239,077
Add: Residual value of leased assets (9.1)	61,511,406	61,511,406 352,046,098	1,058,925	414,616,429	60,658,383	60,658,383 344,732,225	1,058,925	406,449,533
Gross investment in finance leases	524,987,857	524,987,857 819,728,396	1,990,189	1,990,189 1,346,706,442	532,969,878 917,363,362	917,363,362	2,355,370	2,355,370 1,452,688,610
Unearned lease income	(80,042,110)	(80,042,110) (49,941,962)	(57,983)	(130,042,055)	(93,366,958) (68,674,215)	(68,674,215)	(94,887)	(162,136,060)
Mark-up held in suspense	(9,449,032) (89,491,142) 435,496,715	(9,449,032) (89,491,142) (49,941,962) 435,496,715 769,786,434	- (57,983) 1,932,206	(9,449,032) (139,491,087) 1,207,215,355	(116,033) (93,482,991) (68,674,215) 439,486,887 848,689,147	(68,674,215) 848,689,147	- (94,887) 2,260,483	(116,033) (162,252,093) 1,290,436,517
Provision for potential lease losses (9.2)	(11,633,378)			(11,633,378)	(878,049)			(878,049)
leases	423,863,337	423,863,337 769,786,434	1,932,206	1,195,581,977	438,608,838	848,689,147	2,260,483	1,289,558,468

In certain leases, the Company has security, in addition to leased assets, in the form of mortgages / corporate / personal guarantees of associated companies / directors.

These represent interest free security deposits received against lease contracts and are refundable / adjustable at the expiry / termination of the respective leases. The amount is net of security deposit held against matured leases amounting to Rs. 95.525 million.

9.1



	• •			
		Note	(Un-audited) 31 December 2015	(Audited) 30 June 2015
9.2.	Provision for potential lease losses		(Rupe	
	Balance at beginning of the period / year Provision / (reversal) for the period / year Balance at end of the period / year		878,049 10,755,329 11,633,378	930,669 (52,620) 878,049
10.	LONG TERM INVESTMENTS			
	Government Securities Pakistan Investment Bonds		27,215,270	24,744,411
	These Pakistan Investment Bonds have a cost million) and will mature between 19 July 2017 to			e 2015: Rs. 24.65
11.	PROPERTY, PLANT AND EQUIPMENT			
	Operating fixed assets - own use Operating fixed assets - Ijarah finance	11.1 11.2	70,932,632 73,625,272 144,557,904	73,913,448 51,850,232 125,763,680
11.1	OPERATING FIXED ASSETS - Own Use			
	Opening written down value		73,913,448	77,754,130
	Additions during the period / year - at cost Office equipments Computer equipment Furnitures and fittings		275,885 - 275,885	222,800 1,106,862 15,300 1,344,962
	Written down value of disposals during the period / year Depreciation for the period / year		(525,757) (2,730,944) (3,256,701)	(5,185,644) (5,185,644)
	Closing written down value		70,932,632	73,913,448
11.2	OPERATING FIXED ASSETS - Ijarah Financ	e		
	Opening written down value		51,850,232	23,222,142
	Additions during the period / year - at cost Vehicles Machinery		- 34,454,962 34,454,962	1,867,500 37,344,000 39,211,500
	Written down value of disposals during the period / year Depreciation for the period / year		- (12,679,922) (12,679,922)	(10,583,410) (10,583,410)
	Closing written down value		73,625,272	51,850,232



12.	CERTIFICATES OF INVESTMENT - UNSECURED	Note	(Un-audited) 31 December 2015 (Rup	(Audited) 30 June 2015 ees)
	Opening balance Certificates issued during the period / year Rolled over in the period / year Payments made during the period / year Closing balance	12.1	156,466,231 125,203,273 (52,207,710) (650,000) 228,811,794	137,107,176 165,018,986 (110,779,993) (34,879,938) 156,466,231

12.1 These represent certificates of investment issued by the Company with the permission of Securities and Exchange Commission of Pakistan. The term of these certificates ranges from 3 months to 12 months (30 June 2015: 3 months to 12 months) and carry mark-up at the of rate of 8% to 10.5% (30 June 2015: 8.5% to 11%) per annum.

### 13. SHORT TERM BORROWING - secured

The Company has arranged short-term running finance facility from various commercial bank amounting to Rs. 250 million (30 June 2015: Rs. 200 million). The facility carries mark-up at the rate ranging from 3 months KIBOR plus 1.5% to 3 months KIBOR plus 2.5% per annum. The facilities are secured by hypothecation charge over leased assets and assigned rentals.

14.	31 Decemb 2015 (Number of	<b>er</b> 30 June 2015	AND PAID-UP CAPITAL	(Un-audited) 31 December 2015 (Rup	(Audited) 30 June 2015 pees)
	10,000,000	10,000,000	Ordinary shares of Rs.10 each fully paid in cash	100,000,000	100,000,000
	2,369,800	2,369,800	Ordinary shares of Rs. 10 each issued as fully paid bonus shares	23,698,000	23,698,000
	13,000,000	13,000,000	Ordinary shares of Rs. 10 each _ issued as fully paid Right shares	130,000,000	130,000,000
	25,369,800	25,369,800	=	253,698,000	253,698,000

14.1 The Board of Directors of the Company in its meeting held on April 29, 2015 had recommended to issue 28.15496 % right shares at a discount of Rs. 3 per share in proportion of 2.815496 shares for every 10 share. The proposed right issue was subject to approval from shareholders and regulatory authorities. However, the Securities and Exchange Commission of Pakistan vide its letter dated November 30, 2015 has not acceded to the request of right issue of shares at discount. Accordingly, the recommendation could not be put into effect.

### 15. Contingencies & Commitments

### 15.1 Contingency

The Alternate Corporate Tax charge for the Tax Year 2015 amounted to Rs. 9.233 million (Tax Year 2014: Rs. 8.100 million) which is Rs. 8.005 million (Tax Year 2014: Rs. 7.140 million) in excess of the minimum tax, payable at Rs. 1.228 million (Tax Year 2014: Rs. 0.96 million) under section 113 of the Income Tax Ordinance, 2001 (Ordinance). The Company has filed a Constitutional Petition against the levy and payment of Alternate Corporate Tax (ACT) in the Honourable Sindh High Court and on December 29, 2014 the Honourable Court has issued an order restraining the Federal Board of Revenue (FBR) from taking any coercive action against the Company. Accordingly, payment for only minimum tax has been made. The Company has a strong case and the management is confident that the decision will be in the Company's favor.



### 15.2 Commitments

Leasing contracts committed but not executed at the balance sheet date amounted to Rs. 123.386 million (30 June 2015: Rs. 40.84 million).

There were no other contingencies and commitments as at December 31, 2015 and June 30, 2015.

16. INCOME FROM LEASI OPERATIONS	(Un-auc	mber lited)	Quarter ended 31 December (Un-audited)		
	2015	2014	2015	2014	
<b>-</b>		Rupe	ees		
Finance income on leas contracts	e 46,304,415	52,872,068	18,162,789	25,881,972	
Gain / (loss) on lease termination	(2,634,892)	311,010	(2,719,649)	119,705	
Income from Ijarah operations	15,311,977	5,609,983	8,520,286	2,895,606	
Other income leases _	1,516,723 60,498,223	1,243,818 60,036,879	984,913 24,948,339	584,358 29,481,641	
17. ADMINISTRATIVE AND	OPERATING EX	(PENSES			
Directors' fee Salaries, allowances	729,999	275,000	529,999	125,000	
and benefits	10,005,014	8,944,592	5,011,955	4,518,801	
Depreciation	15,410,866	7,174,628	8,120,742	3,795,758	
Amortisation	74,901	74,901	37,450	37,450	
Office utilities	773,204	705,016	377,193	350,115	
Legal and professional Auditor's remuneration	1,595,872 332,300	1,479,349 275.000	418,057 166.150	940,325	
Postage, subscription, prin		275,000	100,150	168,650	
and stationary	965,392	783,946	267,592	434,270	
Vehicle running and mainte		717,813	425,963	380,062	
Office repair and genera		,	,	,	
maintenance	329,645	518,487	241,798	289,395	
Workers' Welfare Fund	120,000	600,000	(130,000)	312,000	
Insurance	444,747	428,798	149,942	98,879	
Advertisement	140,115	90,550	100,065	46,550	
Travelling and conveyar		128,550	86,670	82,860	
Rent on Ijarah finance	217,768	-	163,327	-	
Miscelleneous	436,748	588,295	280,633	466,580	
	32,354,770	22,784,925	16,247,536	12,046,695	



		Half year ended 31 December (Un-audited)		Quarter ended 31 December (Un-audited)	
40	FINANCE COST	2015	2014	2015	2014
18.			Ru <sub>l</sub>	pees	
	Mark-up on: - Short term Loan - related p - Running finance - Certificates of investment unsecured Bank charges CIB reports charges	5,999,376	313,556 4,121,917 7,616,488 17,679 22,800 12,092,440	2,542,296 4,741,495 25,597 37,372 7,346,760	126,805 1,381,928 3,766,420 17,679 22,220 5,315,052
19.	CASH AND CASH EQUI	VALENTS		Jn-audited) 1 December 2015 (Rupe	(Un-audited) 31 December 2014 <b>es)</b>
	Cash and bank balances Short term borrowings		13	24,991,443 43,984,127) 18,992,684)	144,440,805 (146,101,893) (1,661,088)

### 20. FAIR VALUE OF FINANCIAL INSTRUMENTS

Fair value is the amount for which an asset could be exchanged, or liability settled, between knowledgeable willing parties in an arm's length transaction. Consequently, differences can arise between carrying values and fair value estimates.

Underlying the definition of fair value is the presumption that the Company is a going concern without any intention or requirement to curtail materially the scale of its operations or to undertake a transaction on adverse terms.

Financial assets which are traded in an open market are revalued at the market prices prevailing at the close of trading on the reporting date. The estimated fair value of all other financial assets and liabilities is not considered to be significantly different from book values as the items are either short-term in nature or periodically repriced.

International Financial Reporting Standard (IFRS) 13, "Fair Value Measurement" requires the Company to classify fair value measurements using a fair value hierarchy that reflects the significance of the inputs used in making the measurements. The fair value hierarchy has the following levels:

- quoted prices (unadjusted) in active markets for identical assets or liabilities (level 1);
- inputs other than quoted prices included within level 1 that are observable for the asset or liability, either directly (i.e., as prices) or indirectly (i.e., derived from prices) (level 2); and
- inputs for the asset or liability that are not based on observable market data (unobservable inputs) (level 3).

Investments of the Company carried at fair value are categorised as follows:



Available-for-sale National Investment Trust units

Available-for-sale National Investment

Trust units

As at 31 December 2015							
Level 1	Level 2	Level 2 Level 3					
Rupees							
3,433,932		-	3,433,932				
As at 30 June 2015							
Level 1	Level 2	Level 3	Total				
Rupees							

### 21. TRANSACTIONS WITH RELATED PARTIES

The related parties and associated underatkings comprise associated companies, staff retirement funds, directors and key management personnel. Transactions with related parties and associated undertakings are as under:

	Half year ended	
	31 December (U	In-audited)
_	2015 Rupee	2014
Profit on Certificates of Investments	8,622,114_	7,133,113
Certificate of Investment issued / rolled over during		
the period to Director(s)	41,000,000	
Certificate of Investment issued / rolled over during		
the period to Close relative(s) of Director(s)	58,703,273	25,207,710
Finance leases disbursed during the period to Director(s)	-	1,753,500
Rental received during the period against finance lease		
disbursed to associated undertaking(s)	953,952	540,054
Rental received during the period against finance lease		
disbursed to Director(s)	747,898	543,832
Short term loan from a related party obtained during the period	-	10,000,000
Short term loan from a related party repaid during the period	40,000,000	32,000,000
Financial charges on short term loan from a related party	275,551	313,557
Contribution during the period to Provident Fund	206,226	181,358
Directors' fee	729,999	275,000
Salary and allowances	2,735,850	2,236,680



Balances outstanding at the period / year end	(Un-audited) 31 December 2015	(Audited) 30 June 2015
Certificates of Investments issued to Director(s)	Rupee 103,800,510_	62,800,510
Certificates of Investments issued to close relatives		
of Director(s)	111,761,283	89,265,720
Accrued mark-up on certificates of investment issued		
to Director(s)	3,760,419	200,539
Accrued mark-up on certificate of investment issued		
to close relatives of Director(s)	5,081,160	3,564,513
Closing balance of rentals receivable from an		
associated undertaking related to finance leases	6,170,903	7,124,855
Closing balance of rentals receivable from Director(s)		
related to finance lease	6,437,085	7,184,983
Closing balance of short term loan from a related party	· <u>-</u>	40,000,000
Accrued mark-up on short term loan from a related		
party		19,682

### 22. DATE OF AUTHORIZATION FOR ISSUE

This condensed interim financial information was authorised for issue on 23 February 2016 by the Board of Directors of the Company.





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